



## Evaporative Cooling Buyers Guide

### Buying an evaporative cooling system?

If you are, it's a major investment that you'll want to last, and naturally you'll want to shop around to get the best value for money. We're confident we're very competitive for an equal specification, and put our money where our mouth is by giving you a price match guarantee. However, not all systems or coolers are the same.

We offer a guide below to the important questions to ask anyone who's asking you for your money. To ask us these questions too, or find out why they matter to your business, call us on 0845 463 2278 for a chat.

### Does the system include extract provision?

Evaporative cooling systems need to include properly balanced inlet AND outlet airflow, because if they're not the humidity can increase, and the system can be ineffective. Most systems that disappoint do so because there is not enough extract, not because there's too little cooling.

At Procool we fully assess any existing provision, and make sure you're not left with only half of what you need.

### How is the system controlled?

It might sound fine to have manual control of the system, especially if it reduces the cost, but if that leaves you to decide when and at what speed the extract fans should run, depending on what the cooler is doing, confusion and inefficient operation will soon result.

All Procool systems are designed for fully automatic operation if that's appropriate, or for very straightforward manual use if not.

### Who's coolers are you offering?

There are many makes of evaporative cooler available in the UK, but sadly because on the face of it it's a simple technology, the majority are cheap copies of the better brands. Many installers are tied formally or informally to one make or another. Some questions relating to the type of cooler offered might be:

- **How long have they been available in the UK?**
- **What water quality controls are included?**
- **What fault reporting is included?**
- **How do they comply with the Water Regulations?**
- **How do they comply with the L8 guidelines (ask to see a risk assessment)?**
- **Can I see one that was installed at least 5 years ago?**

Procool are truly independent of any manufacturer, and have assessed all of the models available in the UK, so can give you honest answers to all of these questions for all coolers.

### What backup do you provide?

Nothing lasts forever, but most things last longer if they're cared for.

At Procool, we have a full range of after care packages available, all designed to keep your investment working for many years to come.